

**SCHEDULE TRAINING 2019
ARCHIPELAGO SURABAYA**

No	Topic	Trainer	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Des	Price
Banking Series															
1	Manajemen Risiko Operasional Bank	Drs. Deddy Jacobus, CIR, CCSA	17-18		14-15		16-17		25-26		12-13		14-15		6.250.000
2	Penerapan Prinsip Know Your Customer & Anti Money Laundering	Kurnia Hadi	22-23		19-20		6-7		18-19		17-18		25-26		6.250.000
3	SOP for Banks	Ady A Subagya		7-8	13-14	10-11		10-11		5-6		10-11		5-6	6.250.000
Corporate Communication Series															
4	Strategic Media Planning	Gufroni Sakaril, Drs, MM,	23-24		20-21			24-25		29-30		23-24		11-12	6.250.000
5	CSR Strategi Menuju GCG	Drs. Ludwig Suparmo, M.Si (Kode: Kom)	23-24		11-12		16-17		8-9		4-5				6.250.000
6	Best Practice : Corporate Event Management	Ujang Rusdianto, S.I.Kom, M.IKom	24-25		20-21		16-17		25-26		12-13		21-22	5-6	6.250.000
7	How to Internalize Good Corporate Governance (GCG)	Wilson Arafat & Mohamad Fajri M.P, SH, MKn	24-25		20-21		23-24		25-26		12-13	29-30			6.250.000
8	Effective Public Relations	Drs . Achmad Sablie, Psi	28-29			29-30			11-12						6.250.000
9	Teknik Dan Skill Mengelola Corporate Identity	Ujang Rusdianto, S.I.Kom, M.IKom	31-1			4-5		6-7		8-9		3-4	28-29		6.250.000
10	Optimalisasi Cyber Public Relations	Ujang Rusdianto, S.I.Kom, M.IKom		7-8	11-12			10-11		22-23		10-11		5-6	6.250.000
11	Effective PR Advocacy	Gufroni Sakaril, Drs, MM,		12-13			16-17		10-11		22-23			4-5	6.250.000
12	Crisis Communication Management And Media Interview Simulation	Drs. Ludwig Suparmo, M.Si (Kode: Kom)		18-19		17-18		24-25		22-23		17-18			6.250.000
Finance Series															
13	Basic Accounting	Subur Harahap, SE, Ak, Dipl.FP, MM, CFP®, CA, CMA(Aust)	1-2		4-5	2-3	24-25	10-11		27-28			5-6		6.250.000
14	Developing Accounts Receivable Management Model	Ghani Basyar S.E, M.M	15-16		12-13		14-15						12-13		6.250.000
15	Asset Management	Andri Krisnanto, SE, MM,	21-22		18-19	25-26	13-14	27-28	22-23		16-17	10-11	25-26	19-20	6.250.000
16	Practical Debt Collection	Drs. Bambang Haryanto, M.Ed	28-29			1-2		3-4	29-30	29-30	2-3			2-3	6.250.000
17	Financial Statements Analysis for Valuation	Ghani Basyar S.E, M.M		5-6		9-10		5-6		1-2	3-4		5-6		6.250.000
18	Enterprise Risk Management Berbasis ISO 31000:2009	Drs. Deddy Jacobus, CIR, CCSA		7-8		4-5		6-7		8-9		3-4		5-6	6.250.000
19	Letter of Credit and International Trade	Kurnia Hadi		19-20		23-24	1-2	6-7		1-2		3-4		5-6	6.250.000
20	Risk Based Internal Audit	Bambang Pramono, MBA,		20-22		17-19		24-26	31-2			14-16		11-13	7.750.000
21	Regulasi dan Aplikasi Withholding Tax Indonesia	Subur Harahap, SE, Ak, Dipl.FP, MM, CFP®, CA, CMA(Aust)			7-8		16-17		25-26		5-6	3-4	7-8		6.250.000
HR Series															
22	General Affairs Management Development Program	Sih Hartono, SE., MM,	3-4			4-5		5-6			1-2		4-5		6.250.000
23	Certified Behaviour Analyst	Adi Mardianto, S.Psi, MBA,	3-4	28-1			16-17		10-11	29-30		31-1			6.250.000
24	Optimizing Companys KPIs with Balance Scorecard	Widodo Aryanto SE., MCom	4-5		1-2		15-16		25-26		5-6		21-22		6.250.000
25	Improving Individual Performance using 360 degree Feedback and Individual KPI	Daniel Saputro, MM., MBA,	7-8			23-24	30-31			1-2		31-1	28-29		6.250.000
26	Pensiun Tetap Bahagia	Daniel Saputro, MM., MBA,	8-9			3-4				8-9					6.250.000
27	Personnel Administration Development Program	Sih Hartono, SE., MM,	10-11		7-8		20-21		11-12		5-6		7-8		6.250.000
28	Workload analysis	Drs. Adil Kurnia, M.Psi. MM.	10-11		7-8		16-17		11-12		5-6	23-24	11-12		6.250.000
29	Smart Interview	BOHMAN J. SILAEN, S.Si., M.M., CPHR.	14-15		10-11		13-14		22-23		11-12		11-12		6.250.000
30	Comprehensive Compensation & Benefit Course	Sih Hartono, SE., MM,	17-18		14-15		23-24		25-26		12-13		14-15		6.250.000
31	Perjanjian Kerja Waktu Tertentu & Outsourcing	Cecilia Sri Hayani	28-29	20-21		1-2		3-4	29-30	29-30	30-1		28-27		6.250.000
32	Transforming HR Mindset	Rheny Kartika	31-1	28-1		4-5	1-2			1-2	26-27	31-1	28-29		6.250.000
33	Creating Training Needs Analysis	ADI WIJAKSANA, Drs.Psi, CH, CHT		4-5		24-25		20-21		19-20		24-25		18-19	6.250.000
34	Business Plan and Road Map	Daniel Saputro, MM., MBA,		5-6		8-9		3-4		5-6	30-1			2-3	6.250.000
35	Organizational Culture Profile	Dra. H. Umi Mahmudah Hani, Psi.		5-6		8-9		10-11		8-9		10-11		5-6	6.250.000
36	Strategic Planning	Daniel Saputro, MM., MBA,		6-7			1-2		29-30		30-1			2-3	6.250.000
37	Man Power Analysis & Workload Analysis	Adi Mardianto, S.Psi, MBA,		7-8		10-11		6-7		8-9					6.250.000
38	HR Management Development Program	Drs. Adil Kurnia, M.Psi. MM.		7-8		10-11		11-12	9-10	6-7	11-12	7-8	12-13	3-4	6.250.000
39	Formalities for Expatriat	Cecilia Sri Hayani		11-12		15-16		20-21		19-20		14-15		10-11	6.250.000
40	Sistem Pengelolaan & Analisa Data Ke-HRD-an	Adi Mardianto, S.Psi, MBA,		11-12		1-2		20-21		22-23	30-1			2-3	6.250.000
41	Human Capital Development Analysis	Adi Mardianto, S.Psi, MBA,		13-14		24-25		20-21		19-20		25-26		2-3	6.250.000
42	Comprehensive HRIS (Human Resources Information System)	Cecilia Sri Hayani		18-19		23-24		10-11		19-20		21-22		16-17	6.250.000
43	Constructing Business Plan and Feasibility Study	Daniel Saputro, MM., MBA,			13-14		6-7		9-10		2-3		4-5		6.250.000
44	Recruitment Management	Adi Mardianto, S.Psi, MBA,			18-19		20-21	11-12	25-26		24-25		21-22		6.250.000
45	Kupas Tuntas Penyusunan SOP dan KPI	Daniel Saputro, MM., MBA,					6-7		12-13		18-19	28-29		10-11	6.250.000
46	Compliance Management	Setiono Winardi SH., MBA,												12-13	6.250.000
IT Series															
47	Information Technology Project Management	Goutama Bachtiar	1-2			1-2		3-4	29-30		2-3			2-3	6.250.000
48	Disaster Recovery Planning & Business Continuity Planning	Goutama Bachtiar	7-8		4-5		29-30				6-7			13-14	6.250.000
49	Cara Mudah Membuat dan Mengelola Situs Web Dengan CMS JOOMLA	Fazri Romadhona, S.Si	10-11	28-1		4-5	16-17	6-7	31-1		5-6	3-4	28-29		6.250.000
50	Audit Teknologi Informasi	Goutama Bachtiar	14-15			15-16					16-17		11-12		6.250.000
51	Membuat dan Mengelola Situs Web Perusahaan	Fazri Romadhona, S.Si	17-18		7-8		16-17		11-12		6-7		7-8		6.250.000
52	COBIT	Goutama Bachtiar	24-25		18-19		20-21		15-16			21-22			6.250.000
53	Step by Step Menjadi Programmer Handal Dengan Tools .Net Developer	Agus Sulaiman, S. Kom, MM	24-25		20-21		24-25		18-19		25-26		21-22		6.250.000
54	IT Risk Management	Goutama Bachtiar		6-7			15-16				22-23			11-12	6.250.000
55	IT Governance	Goutama Bachtiar		11-12		23-24		20-21		19-20		14-15		16-17	6.250.000
56	Pemrograman Web dengan PHP dan MySQL	Fazri Romadhona, S.Si		21-22		18-19				22-23				12-13	6.250.000
Legal Series															
57	Drafting & Reviewing : International Joint Venture Agreement	DR. Suyud Margono, SH., MHum., FCI Arb	7-8		20-21		16-17		18-19		5-6			2-3	6.250.000
58	Business Contract : Drafting and Reviewing	Fachri Ferdian Fachrul, SH, MH	8-9		4-5		7-8		8-9		3-4		5-6		6.250.000
59	Perancangan Peraturan Perundang-undangan (Legislative Drafting)	Irfan Hutagalung	14-15		10-11		13-14		15-16		12-13		14-15		6.250.000
60	Executive Corporate Law for Non Lawyer	DR. Suyud Margono, SH., MHum., FCI Arb		5-6		8-9		11-12		8-9		3-4		5-6	6.250.000
61	Arbitration & Mediation : Alternative Dispute Resolution In Business	DR. Suyud Margono, SH., MHum., FCI Arb		20-21		18-19		10-11		5-6	30-1		26-27		6.250.000
62	Arbitrase & Alternatif Penyelesaian Sengketa Lainnya	Dr. Gunawan, SH, MH, MM,				18-19					17-18				6.250.000
Managerial Skills Series															
63	Applied Communication Training	Dianti Arudi & G. Suardhika	3-4	28-1		4-5	16-17		8-9	1-2		31-1	28-29		6.250.000
64	Practical Assertive Communication	Dianti Arudi, MBA,	7-8		10-11		6-7		15-16		16-17		4-5		6.250.000
65	Mastering Microsoft Excel 2007 Beyond For Office Automation	ERAWAN SUPRIATNA, S. Kom	7-8		4-5	30-1			22-23		1-2		20-21		6.250.000
66	Win-Win Negotiation Skills	Drs. Elyus Lanin, M. Si.	7-8	20-21		29-30			11-12		2-3		7-8		6.250.000

67	Comprehensive Managerial Skills & Leadership Training	G. Suardhika, MBA.	7-8		4-5		6-7		11-12		11-12		4-5	6.250.000		
68	Powerful Data Analysis & Reporting With Ms. Excel 2007	ERAWAN SUPRIATNA, S. Kom	10-11	7-8	7-8						12-13			6.250.000		
69	Infographic for Creative Presentation	Mr. Agus Gunawan	10-11		7-8		16-17		18-19		11-12		11-12	6.250.000		
70	Self Empowerment Training	Winarto Abdullah Hidayat, Psi. Psikolog,	14-15	20-21		29-30			15-16		2-3	28-29		6.250.000		
71	Creative & Innovative Thinking	ADI WIJAKSANA, Drs.Psi, CH, CHT	14-15		4-5		6-7			5-6		7-8	10-11	6.250.000		
72	Coaching and Counseling Skills	Dra. Sri Endang Kamuljan, Psi., MBA.	14-15		10-11		6-7		15-16		5-6		6-7	6.250.000		
73	Modern Office Administration For Executive Secretary and Executive Administration	Drs. Elyus Lanin, M. Si.	17-18		4-5		16-17		10-11		18-19		4-5	6.250.000		
74	Teknik Penulisan Naskah Public Relations	Ujang Rusdianto, S.I.Kom, M.IKom	17-18		14-15		16-17		11-12		5-6		14-15	6.250.000		
75	Creative Problem Solving And Decision Making	Dra. Sri Endang Kamuljan, Psi., MBA.	17-18		25-26		20-21		10-11		19-20		20-21	6.250.000		
76	Innovative Thinking dan DMAIC Problem Solving	Daniel Saputro, MM., MBA.	21-22		10-11		13-14		22-23					6.250.000		
77	Comprehensive Supervisory Skills training	G. Suardhika, MBA.	21-22		18-19		20-21		22-23		23-24		20-21	6.250.000		
78	Practical Service Excellence	Drs. Bambang Haryanto, M.Ed	22-23		13-14		20-21		22-23		23-24		20-21	6.250.000		
79	Excellent Automation Process with Visual Basic Application for Excel 2007	ERAWAN SUPRIATNA, S. Kom	24-25		20-21			10-11		5-6		17-18	10-11	6.250.000		
80	Emotional Intelligensi	Dra. Sri Endang Kamuljan, Psi., MBA.	28-29			15-16		20-21		19-20		21-22	16-17	6.250.000		
81	Effective Time Management & Delegation	G. Suardhika, MBA.	28-29					10-11					4-5	6.250.000		
82	Effective Sales Supervisor	Mr. Agus Gunawan	31-1			4-5	29-30		29-30		30-1		2-3	6.250.000		
83	Comprehensive Leadership Program	G. Suardhika, MBA.	31-1				30-31			1-2	26-27			6.250.000		
84	Becoming a Strategic Thinking Leader	Daniel Saputro, MM., MBA.			5-6		8-9		8-9		16-17		11-12	6.250.000		
85	Becoming Professional	G. Suardhika, MBA.			5-6				15-16				16-17	6.250.000		
86	Comprehensive People Management Training	G. Suardhika, MBA.			7-8		15-16	29-30			19-20	1-2	28-29	6.250.000		
87	Motivating & Empowering	Drs. Agus Mauludi Psi. Psikolog			7-8		10-11	20-21		14-15		17-18	5-6	6.250.000		
88	Improving Quality of Customer Interaction & Handling Customer Complaint	Semba Biawan			7-8		10-11	22-23	6-7	8-9		3-4	5-6	6.250.000		
89	Manajemen Perkantoran Modern	Dra. Sri Endang Kamuljan, Psi., MBA.			11-12		15-16	20-21		22-23		17-18	12-13	6.250.000		
90	Project & Team Leadership	G. Suardhika, MBA.			11-12		18-19	3-4		22-23		24-25	10-11	6.250.000		
91	Report Writing	Semba Biawan			13-14		18-19	11-12		22-23		10-11	12-13	6.250.000		
92	Effective Presentation Skills	ADI WIJAKSANA, Drs.Psi, CH, CHT			18-19		15-16	20-21		12-13		14-15	16-17	6.250.000		
93	Powerful Database Analysis & Dashboard Reporting With Excel 2010	ERAWAN SUPRIATNA, S. Kom			20-21		15-16	11-12		22-23	12-13		21-22	6.250.000		
94	Electronic Filing Implementation With RMS & EFS Method Based on Document Regulation	ERAWAN SUPRIATNA, S. Kom			21-22							10-11	12-13	6.250.000		
Operation Series																
95	Maintenance Manajemen	Indro Agung Handoko, ST.			7-8		10-11	16-17	21-22		22-23		21-22	16-17	6.250.000	
96	Permit to Work System (PTWS)	Ir. Dwi Handaya, MK3			8-9		4-5	15-16		12-13	7-8	16-17	4-5	6.250.000		
97	Basic Hydraulic System for Heavy Equipment	Deny Krestiono			10-11		13-14	16-17		15-16		5-6	7-8	6.250.000		
98	Security Risk Management	Haryoko			16-17		13-14	15-16		10-11		17-18	13-14	6.250.000		
99	Procurement Negotiation & Contracting Strategy	Deni Danasenjaya, SE. MM.			21-22		8-9	20-21		15-16		23-24	20-21	6.250.000		
100	Increasing Manufacturing Profit by Lego Assembly Line Simulation Training	Indro Agung Handoko, ST.			24-25			15-16		10-11		22-23	10-11	6.250.000		
101	Pemahaman Penerapan Integrasi RSPD dan ISPO	Thomas Hidayat Kurniawan, Ir, MM			24-25		20-21	23-24		24-25		17-18	21-22	6.250.000		
102	Strategic Procurement Management	Deni Danasenjaya, SE. MM.			28-29			8-9		3-4	29-30		30-1	2-3	6.250.000	
103	Audit Internal RSPD dan ISPO	Thomas Hidayat Kurniawan, Ir, MM			30-31			4-5	29-30		8-9	1-2	2-3	3-4	28-29	6.250.000
104	Ekspor Impor dan Kepabebean	Sutomo Asngadi, SS., MM				5-6		4-5		4-5		12-13	1-2	3-4	6.250.000	
105	Contractor Safety Management System (CSMS)	Ir. Dwi Handaya, MK3				8-9		15-16		10-11	29-30		31-1		6.250.000	
106	Ergonomics for Excellent HSE Management	Yassierli PhD.			12-13			16-17	11-12		12-13		15-16	10-11	6.250.000	
107	Strategic Sourcing & Vendor Selection Methods	Deni Danasenjaya, SE. MM.			18-19			23-24	10-11		22-23		21-22	28-29	6.250.000	
108	5S & 7 Waste Management	Indro Agung Handoko, ST.			18-19			23-24	11-12		22-23		17-18	27-28	6.250.000	
109	Kaizen in The Office	Indro Agung Handoko, ST.			19-20			24-25	11-12		22-23		16-17	16-17	6.250.000	
110	Advanced Writing Policy and Procedure (SOP)	Ady A Subagya			20-21			24-25	20-21		1-2		21-22	16-17	6.250.000	
111	Basic HSE	Ir. Dwi Handaya, MK3			20-21			10-11	20-21		19-20		23-24	16-17	6.250.000	
112	Accurate Inventory Planning & Stock Control	Ir. Imanadi			21-22			18-19		11-12		22-23	21-22	12-13	6.250.000	
Sales & Marketing Series																
113	New Product Development (NPD)	Daniel Saputro, MM., MBA.			16-17		20-21		17-18		11-12		4-5	25-26	6.250.000	
114	Effective Telemarketing	Drs. Bambang Haryanto, M.Ed			17-18		25-26		16-17		24-25		28-29	31-1	6.250.000	
115	Desain Media Publikasi Perusahaan	Evy Saefullah			22-23		19-20	29-30		10-11		28-29		6-7	6.250.000	
116	Strategic Issues in Experiential Marketing	Andri Krisnanto, SE, MM.			24-25		13-14		15-16		17-18		12-13	6-7	6.250.000	
117	Applied CRM using CRM Strategy Map	Daniel Saputro, MM., MBA.			30-31			19-20				12-13		14-15	18-19	6.250.000
118	Telemarketing Skills Training	Silvia Agustina S				5-6		3-4		5-6		7-8	2-3	4-5	6.250.000	
119	Effective Marketing Management	Drs. Bambang Haryanto, M.Ed				5-6		8-9		10-11		5-6	7-8	10-11	6.250.000	
120	Integrated Marketing Communication	Drs. Ludwigi Suparmo, M.Si (Kode: Kom)				6-7		3-4		5-6		19-20	2-3	5-6	6.250.000	
121	Cara Cerdas Merancang Program Periklanan	Ahmad Sadariskar, M.Si			18-19			23-24		20-21		19-20	14-15	10-11	6.250.000	
122	Merchandising Principles	Semba Biawan			19-20			10-11		20-21		26-27	16-17	10-11	6.250.000	
123	Effective Customer Retention Marketing	Ujang Rusdianto, S.I.Kom, M.IKom			21-22			18-19	11-12		22-23		17-18	12-13	6.250.000	
124	Applied Marketing Research Using Ms. Excel	Ghani Basyar S.E, M.M			21-22			4-5		20-21		8-9	17-18	5-6	6.250.000	
125	Kupas tuntas Customer Satisfaction dan Loyalty	Daniel Saputro, MM., MBA.			22-23				17-18		15-16		5-6	2-3	6.250.000	
Training Series																
126	How to Identify Training Need (TNA)	Semba Biawan			8-9		4-5		7-8		11-12		11-12	5-6	6.250.000	
127	How to Plan & Design Training Materials	Semba Biawan			22-23		19-20		21-22			19-20	24-25	17-18	6.250.000	
128	Training For Trainers	Dra. Sri Endang Kamuljan, Psi., MBA.			28-29			1-2		3-4		1-2	3-4	28-29	6.250.000	
129	Train The Trainers Program	ADI WIJAKSANA, Drs.Psi, CH, CHT			30-31			3-4	30-31			7-8	2-3	11-12	6.250.000	
130	Conducting Corporate Training Curriculum	Drs. Bambang Haryanto, M.Ed			30-31		27-28		29-30		31-1		26-27	4-5	6.250.000	
131	How To Plan & Organize Training	Semba Biawan				12-13		16-17		20-21		12-13	17-18	12-13	6.250.000	
132	e-Training Facilitator	Drs. Bambang Haryanto, M.Ed				13-14		15-16		20-21		12-13	14-15	17-18	6.250.000	
133	Comprehensive Training Management System for Training Officer	Semba Biawan			21-22			2-3		4-5	30-31		1-2	3-4	6.250.000	

Note : Harga dan Tanggal Sewaktu-waktu dapat berubah.

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